

COMPANY NEWSLETTER

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SENTIMENTAL ENERGY

JULY EDITION



Editor's Note

Welcome to the July edition of our company newsletter!

In this issue, we delve into our recent accomplishments and future aspirations. From insightful site tours and impactful regional installations to new collaborations and product enhancements, each story reflects our dedication to empowering communities and fostering a greener future.

Don't miss out on our exclusive sales and offers designed to bring you the best in solar solutions. We're here to support your journey towards energy independence and sustainability.

Thank you for being part of our community!

Top News

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MESSAGE FROM OUR DIRECTOR

Dear Valued Clients,

We want to extend our heartfelt appreciation for your continued support throughout July. Despite the cold weather challenges, our installed plants have consistently met our clients' expectations.

We are also proud to announce our recent partnerships and accomplishments. Our company facilitated a site tour for government officials at our factory in France. This initiative aims to develop standards for area and public road lighting, aligning with our commitment to expanding solar street light installations across the country.

Additionally, our marketing team's efforts have borne fruit through a partnership with the Kenya Private Schools Association. This collaboration focuses on integrating solar energy to meet their energy demands, enabling significant savings through our PPA and Lease-to-Own financing models. This milestone marks a significant step in extending our impact within the educational sector.

Thank you for being part of our journey. We look forward to continuing to serve you with excellence.

Warm regards,

Eng. Paul Simiyu.

FONROCHE LIGHTING FRANCE SITE TOUR



THE NEWS

Over the years, we have executed numerous projects across the region, leveraging advanced technologies to deliver efficient, sustainable, and cost-effective solar street lighting solutions, highlighting our technical prowess and commitment to quality and standards. In partnership with Fonroche Lighting, we have a proven track record in implementing public road and area lighting projects in Kenya and Continent at large.

In light with this, we saw the need to indulge our governing bodies through the design, production and testing of our lights in Fonroche Offices in France

OUR GOALS THIS MONTH

We are collaborating with the Directorate of Urban Planning, Design, and Safety of Kenya Urban Roads Authority (KURA) to explore how street lighting solutions contribute to building sustainable smart cities in Kenya.

With a focus on cost, safety, and reliability, the strategic placement of smart solar streetlights is paving the way for the transformation of urban roads and streets



OUR STRATEGY

This initiative guarantees the development of safe and reliable infrastructure, which fosters economic growth and upholds the dignity of human life within a clean and sustainable environment.

By implementing these advanced systems, we are setting a new benchmark in urban development. This effort not only enhances the quality of life for residents but also promotes environmental stewardship and sustainable progress, paving the way for a brighter and more resilient future.



SENTEC KIMILILI INSTALLATIONS

Our Western branch has been bustling with activities following our recent activation at Kitale Mega Centre. The event attracted significant interest from clients, particularly in our solar lighting solutions, marking a major achievement in introducing these products to the local market.

Under the leadership of Hillary Kimutai, our Solar Sales Lead Engineer for the region, the team successfully installed 40.3 kWp systems across Bungoma, Kisumu, and Trans Nzoia counties. This not only solidified our presence in the region but also demonstrated our commitment to expanding access to sustainable energy solutions.

By bringing these advanced solar lighting systems to the community, we are contributing to the growth of renewable energy adoption and enhancing the quality of life for residents in these counties.



HALISI HOSPITAL

Halisi Hospital is our latest beneficiary of our advanced solar water heating systems, designed to supply hot water throughout the facility.

With an 1800-liter system now in place, the healthcare institution can significantly reduce its energy expenses. The financial savings achieved from this sustainable solution are reinvested into other critical health programs, enhancing the hospital's ability to provide top-quality care and services. This installation not only demonstrates our commitment to promoting renewable energy but also supports the hospital in its mission to deliver comprehensive healthcare efficiently and sustainably.





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KENYA PRIVATE SCHOOLS ACTIVATION

The adoption of solar energy has enabled schools to free up crucial funds within their budgets, allowing them to allocate these resources to cover other essential expenses. Solar power meets up to 75 percent of their electricity needs, significantly reducing their carbon footprint.

We had the privilege of engaging with directors of private schools during the Nairobi Private Schools Consultative Forum. The discussions focused on strategies for schools to lower their operational costs, with solar energy emerging as the most effective and sought-after solution. This forum provided a valuable opportunity to explore how renewable energy can drive cost savings and sustainability in the education sector, highlighting the transformative impact of solar power on school operations and environmental responsibility.



PRODUCT KNOWLEDGE

Portable power stations have garnered significant attention in recent months. These devices serve as portable backup systems, ideal for use during travel, camping trips, and power outages due to load shedding. Equipped with advanced lithium-ion batteries, these stations can be charged via both AC power sources and DC power from solar panels. Users can monitor battery usage and charging time through a display unit, much like checking the battery status on a smartphone.

This technology represents a significant innovation in providing convenient and reliable power solutions in various situations. Whether you're off the grid in a remote location or facing an unexpected power outage at home, portable power stations ensure you have access to essential electricity.



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